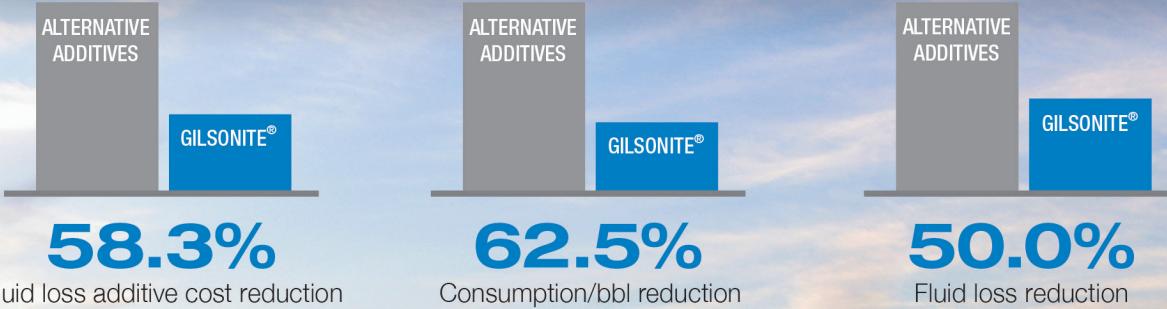


# AMERICAN GILSONITE COMPANY

Impressive results achieved by replacing OBM fluid loss additives with Gilsonite®

## American Gilsonite field trial results in the Permian Basin



### Gilsonite® consistently outperformed alternative OBM fluid loss additives

A large U.S. independent drilling fluids company was experiencing inconsistent performance in their Eagle Ford and Permian operations. After conducting field trials, they determined using Gilsonite® uintaite as an OBM additive resulted in a net fluid loss additive cost reduction, reduced additive consumption and fluid loss performance improvement.

#### Key findings of the trials included

- Fluid loss additive cost per well was reduced by 58.3%
- Fluid loss additive consumption/bbl was reduced by 62.5%
- Fluid loss performance improved 50%

A company spokesperson noted, “American Gilsonite® consistently outperformed alternative OBM fluid loss additives. In a field trial in the Eagle Ford basin, we saw the HT/HP fluid loss values go down and remain consistently stable. Results were a tighter emulsion with a quality filter cake.” After that successful trial, the company continued field trials in the Delaware and Midland basins.

“Based on the impressive, consistent results of these field trials, we have replaced all alternative OBM fluid loss additives with American Gilsonite® throughout our Texas, New Mexico and Oklahoma operations,” the representative concluded.

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